

TEAM 2 BREAKOUT

ESC PRESIDENTS' FORUM

► New C2 Business Models

- Culture Shift
 - Oversight to Risk Averse
 - Doing it right the first time to continuous improvement
 - One team, one focus, and common goals
 - Empower people to live outside the rule book
 - Schedule as independent variable
 - Time to warfighter
- Broker Services
 - Key interface between suppliers and users (e.g. ESC)
 - Move away from traditional acquisition infrastructure



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New C2 Business Models

- Continuous Acquisition
 - C2 is a total system -- continuously evolving
 - Similar to an O & M activity
 - Progress reveals opportunity
 - Leverage existing technologies to meet 80% solution
- Determining Capability
 - Team user and broker to focus on requirements
 - 110th percent opportunity